

# **Press Release**

# MISITANO & STRACUZZI S.P.A. FURTHER STRENGTHENS ITS TOP MANAGEMENT WITH APPOINTMENT OF PAUL STOTT AS CPO, CHIEF PROCUREMENT OFFICER, TO ACCELERATE OPERATIONAL EXCELLENCE

Following the appointments of Mohamed Erraji as Chief Commercial & Strategy Officer, and Melanie Cooksey-Stott as Vice President of Sales USA, another seasoned Executive with international footprint specifically in the F&F industry will be taking part in the next phase of growth of the Group

Messina (ME), Italy  $-8^{\text{TH}}$  September, 2025 – **Misitano & Stracuzzi S.p.A.**, one of the main Italian business to business (B2B) operator active at international level in the creation, production and marketing of citrus essential oils mainly of natural origin and to a lesser extent in the production of citrus juice ("M&S" or the "Company"), and listed on the Euronext Growth Milan market, announces the appointment of **Paul Stott as Chief Procurement Officer of the Group, effective immediately.** 

Paul joins M&S with a diverse background, having first qualified in Finance with the Chartered Institute of Management Accountants of London (CIMA) before joining the food, flavors, and natural ingredients industry, F&F, with Treatt Plc almost 20 years ago. Since then, he has broadened his expertise across various aspects of business operations, always maintaining a strong focus on the strategic value of **Procurement** and a deep knowledge for the Citrus sector throughout his career.

Antonio Stracuzzi, President and CEO of the Company, emphasized: "Once again, it is with pleasure and respect that we welcome Paul Stott who brings a wealth of knowledge and unique skill set to the Team, combined with a genuine desire to continually learn and share his experiences. As promised, our Group is pursuing its managerial roadmap, after the appointment of both Mohamed and Melanie, convinced that this approach will strengthen our supplier relationships and further enhance the way we serve our partners, building upon the deep traditions that already define Misitano & Stracuzzi.

Having a **Chief Procurement Officer (CPO)** – **continues Antonio Stracuzzi** - who will play a critical role in shaping how our organization manages costs, risks, and partners relationships, is a key move, particularly now, in this difficult and challenging time. With deep expertise in global sourcing, strategic supplier relationships, and margin optimization, Paul now takes on leadership of Misitano & Stracuzzi's procurement function - driving innovation, efficiency, and long-term value across the global supply chain. I am personally truly confident that our new Team of Top Managers, along with our precious Strategic Advisory Board, is the business and strategic right move to show our value and resiliency medium-long term."

## **About Paul Stott**

Based between **Suffolk, UK, and Lakeland, Florida, US**, Paul brings over two decades of international **expertise in finance, procurement, supply chain, and category management**. Most recently, he served as the **Senior Category Manager, Citrus at Treatt Plc**, where he has been the company's focal point for citrus strategy and supply chain since 2017.



Tel.: + 39 090 2922571

Email: info@misitanoestracuzzi.com

Website: misitanoestracuzzi.com

Paul began his career at Treatt as Group Management Accountant before moving into **Procurement, where he managed global sourcing of raw materials and later led the UK Procurement Team**. Beyond procurement, he gained in-depth knowledge of the company's operational and technical functions while overseeing global product costings and price setting. He went on to design Treatt's first category management blueprint, deliver margin improvement projects providing substantial savings annually, and lead cost-reduction programs that protected profitability. Paul also spearheaded initiatives to strengthen citrus portfolios and optimize internal processes. In addition, he was seconded into a commercial finance role, further developing his ability to link procurement decisions with broader business performance.

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This press release is also available in the 'Investor Relations' section of the website." It is hereby noted that the Company uses the 1INFO system, managed by Computershare, for the dissemination of regulated information.

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### **ABOUT MISITANO & STRACUZZI**

The Misitano & Stracuzzi Group is one of the main Italian one of the main Italian business to business (B2B) operator active at international level in the creation, production and marketing of citrus essential oils mainly of natural origin and to a lesser extent in the production of citrus juice.

The Company purchases citrus essential oils worldwide and produces proprietary solutions tailored to each individual customer's needs. The citrus essential oils are highly appreciated at the international level and are applied in a variety of fields, including food and drink, perfumes and fragrances, cosmetics and aromatherapy. The products made by the M&S Group are mainly intended for international customers, including large producers of flavours and fragrances and sometimes directly for producers active in food and beverage, personal and home care, aromatherapy, perfumery, cosmetics and pharma.

Misitano & Stracuzzi is established also in USA through a company incorporated under US law, wholly owned by Misitano & Stracuzzi S.p.A. As of May 2025 a new plant in Pace del Mela (ME), dedicated to the production of essential oils and aromatic solutions, has become operational, while the new facility for citrus processing in San Filippo del Mela (ME) is nearing completion.

The Company is listed on the Euronext Growth Milan market, organized and managed by Borsa Italiana S.p.A., since July 2024 (ISIN code IT0005603078, ticker MS) and in 2024, the Company closed the fiscal year with sales revenues of Euro 73 million, marking a 23% increase compared to fiscal year 2023, and an EBITDA of Euro 16 million.

## For further information

Investor Relations
Giuseppe Trusso – CFO & IRM - Misitano & Stracuzzi
mailto:investor.relations@misitanoestracuzzi.com
F +39 (0)90 2922571

IR, Press and Communication Office
HEAR-ir
Simona D'Agostino
simona.dagostino@hear-ir.com
M +39 335 7729138
Luca Macario
luca.macario@hear-ir.com
M +39 335 7478179

Euronext Growth Advisor Intermonte ega@intermonte.it F +39 (0)2 771151